

NT Summer Sale



Presenter: Kerry Smith
Domestic Distribution Coordinator

Different in every sense



NT Summer Sale

A summer sale like never before!

www.tourismnt.com.au/summer-sale

Bookings and travel:

Between 1 October 2020 - 31 March 2021

All NT product, packages and deals booked through:

- Flight Centre
- Holidays of Australia / NT Now
- Helloworld / Viva Holidays

Your client will get: For every \$1,000 spent, save \$200!
Capped at a total savings - \$1,000

You will get: \$50 incentive per eligible sale
Chance to win a place on an NT famil!



Independent Agencies

Independent travel agents can be involved in this campaign, if they work with:

- NT Now :
Simply book their packages or
contact info@ntnow.com.au
- Viva Holidays : contact Nicole Chapman
nicole.chapman@vivaholidays.com.au

Details on how to apply the discount will be supplied by your Head Office or the wholesaler you are working with.



Booking criteria

- Travel departure must occur on or by 31 March 2021
- Can include any bookable flight, accommodation, tour, attraction or hire vehicle inbound to, from or within the NT
- Must have a minimum of 80% of days booked in the NT, (e.g. for a ten day AAT Kings tour, eight days must be in the NT). However, an exception would be a journey on The Ghan, where 60% of days booked must be in the NT
- Intra-Territory travel by NT residents is eligible. Discount will not apply to interstate travel components for NT residents.
For example, a four day journey on The Ghan from Darwin to Adelaide is not eligible, as it is classed as outbound travel.
- All eligible bookings must be entered into the Tourism NT Agent Portal to receive the incentive and entry into the prize draw
- FAQs can be found at www.tourismnt.com.au/summer-sale



Agent Portal

www.tourismnt.com.au/summer-sale

Information **must be entered correctly** for booking to be eligible, and include:

- Agency / wholesaler name;
- Agent full name;
- Agent email;
- Agent business address;
- Agent phone number;
- **Booking number (must correlate with EOM sales reporting);**
- Passenger surname;
- **Booking value (inc. GST);**
- Date of booking; and
- Departure date

Please ensure the booking number is correct.
We will match this with the EOM reporting from our Partners.

Agent portal

Agency / wholesaler name *

- Select -

Agent first name *

Agent last name *

Email *

Confirm email *

Address 1 *

Address 2

City/Town *

State *

- Select -



What you get:

- Agents receive a \$50 incentive for every eligible booking
- Every five bookings made, receive an entry to win a place on an exclusive 'All of NT' famil, valued at up to \$5,500!

The 'All of Territory' famil:

- Ten places up for grabs!
- Prize will be drawn on 30 April 2021
- Take place between 1 June – 31 December 2021
- Prize includes:
 - Return airfares from their closest Australian capital city
 - All transportation, meals, accommodation and activities during the famil
- Valued at up to \$5,500 AUD (incl. GST) per person



JOURNEY BEYOND
THE GHAN



NT Seasons

	Tropical Summer Nov – Apr		The Dry May – Oct	
Top End – Darwin / Kakadu / Katherine / Arnhem Land	25 – 33°C		21 - 32°C	
	Summer Dec – Feb	Autumn Mar - May	Winter Jun - Aug	Spring Sep - Nov
Red Centre – Alice Springs / Uluru / Tennant Creek	20 – 35°C	12 – 27°C	3 – 20°C	13 - 31°C

COVID Update

As at 7 October 2020

- Greater Sydney Open Friday 9 October
- Regional Victoria Open Monday 2 November
- if cases remain low
- Mandatory quarantine arrangements are no longer in place for interstate arrivals, unless you are arriving from a hotspot.
- Those arriving from a declared hotspots are required to undertake mandatory supervised quarantine at a Territory Government approved facility at their own cost.



Uluru, Sunrise Field of Light – 3 nights

Deal price	\$ 639
Twin share	\$ 1,278
less rebate	- \$ 200
Customer pays	\$ 1,078

- 3 nights at Sails in the Desert
- Sounds of Silence dinner experience
- 2 hour Uluru Sunrise and Field of Light tour
- Return airport transfers
- Package does not include flights



Uluru, Sunrise Field
of Light tour and
more 3 nights \$639*

VIVA
HOLIDAYS

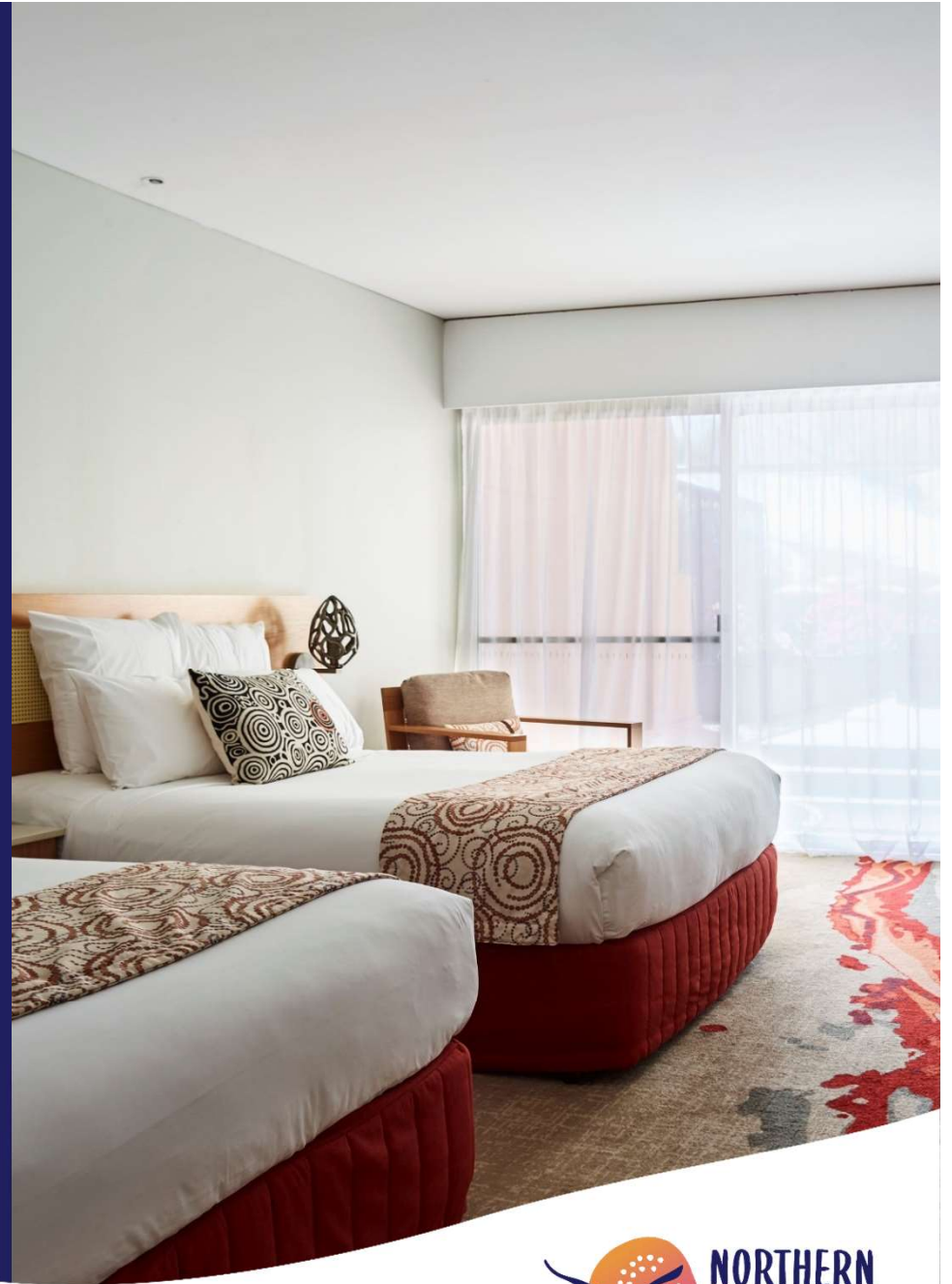
Book now

*Price is per person twin share. Further terms and conditions apply.

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- 3 nights at the 5 star **Sails in the Desert** in a Superior Room
 - Free in-room Wi-Fi
 - Use of Resort Shuttle
 - Guest activities program
 - Bush Food Experience
 - Bush Yarn
 - Guided Garden Walk
 - Didgeridoo Workshop
 - Capturing the Cosmos



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- **Sounds of Silence Experience** including:
 - Pre-dinner canapés and sparkling wine
 - 3-course dinner
 - Guided tour of the night sky
 - Didgeridoo performance
- 2 hour **Uluru Sunrise and Field of Light** tour, including:
 - Tea, coffee, hot chocolate at the sunrise viewing area
 - National Park Fee



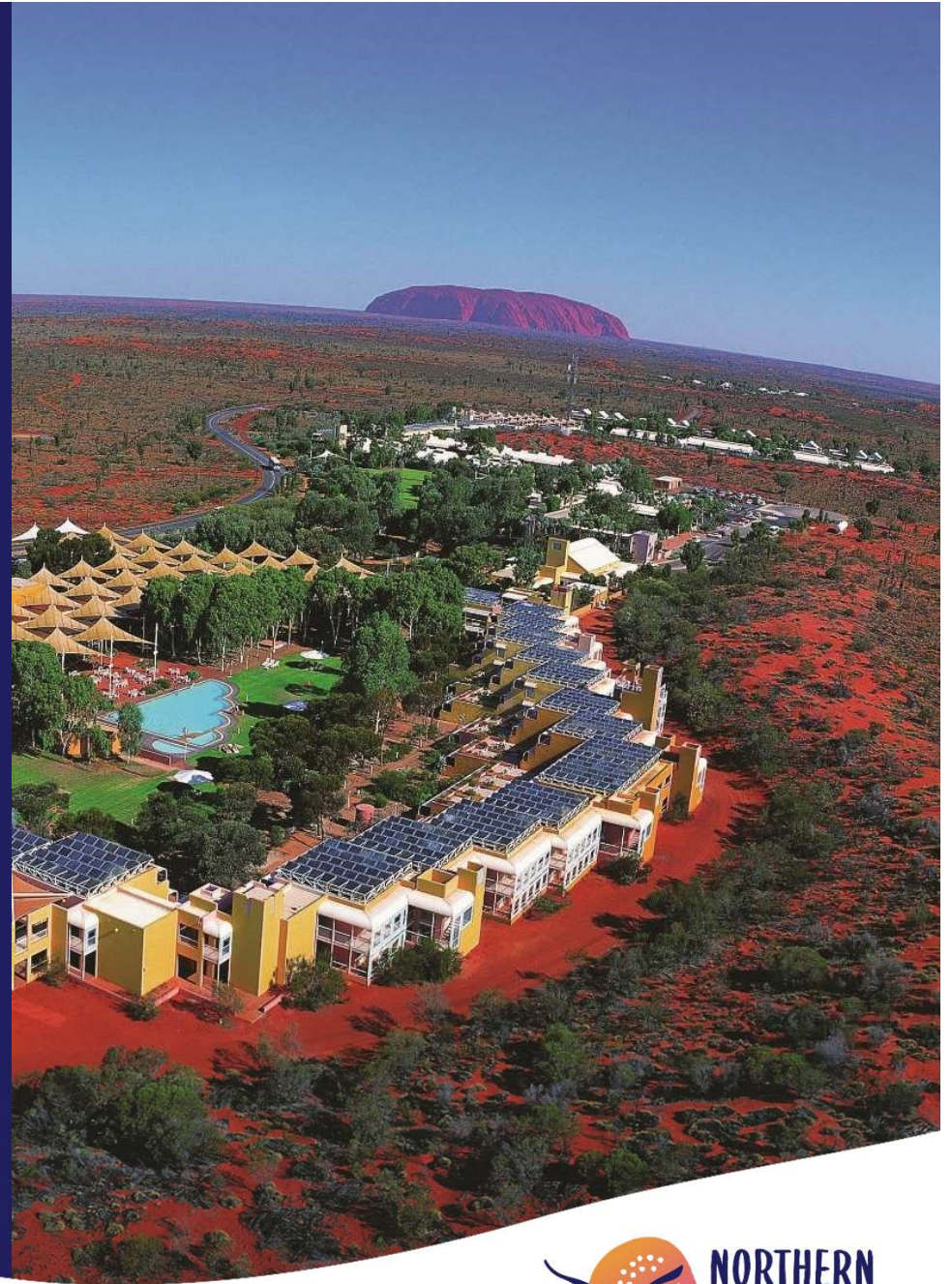
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Additional activities

- Dot painting workshops at Maruku Arts
\$72/adult \$36/child
- Uluru Camel Tours
Starting at \$80/adult
- Uluru-Kata Tjuta Cultural Centre is located near Uluru and a great place to learn about the area.
Free guided walks and talks

Top local tips

- Ayers Rock Resort is the only accommodation and dining option
- Uluru is a 25 minute drive from Ayers Rock Resort
- Tours often take place at sunrise and sunset, when the area is at its most stunning and the weather is cooler
- Ayers Rock Resort offer an airport transfer



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Darwin and Kakadu Nature Explorer - 7 days

Deal price	\$ 1,000
2 pax	\$ 2,000
less rebate	- \$ 400
Customer pays	\$ 1,600

- Oaks Elan Darwin
- Croc Explorer ticket
- AAT Kings 2 day tour of Kakadu National Park
- Package does not include flights



Darwin & Kakadu
Nature Explorer
7 days **from \$1,000***

**FLIGHT
CENTRE®**

Call 131 600

[Book now](#)

*Price is per person twin share. Further terms and conditions apply.

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Darwin

- 4 nights at the **Oaks Elan Darwin** in a Hotel Room
 - King bed
 - Tea & coffee making facilities
 - Air conditioning
 - TV with streaming function
 - Inclusive Wi-Fi
- Hotel facilities include:
 - Pool
 - Gym
 - Restaurant / Bar



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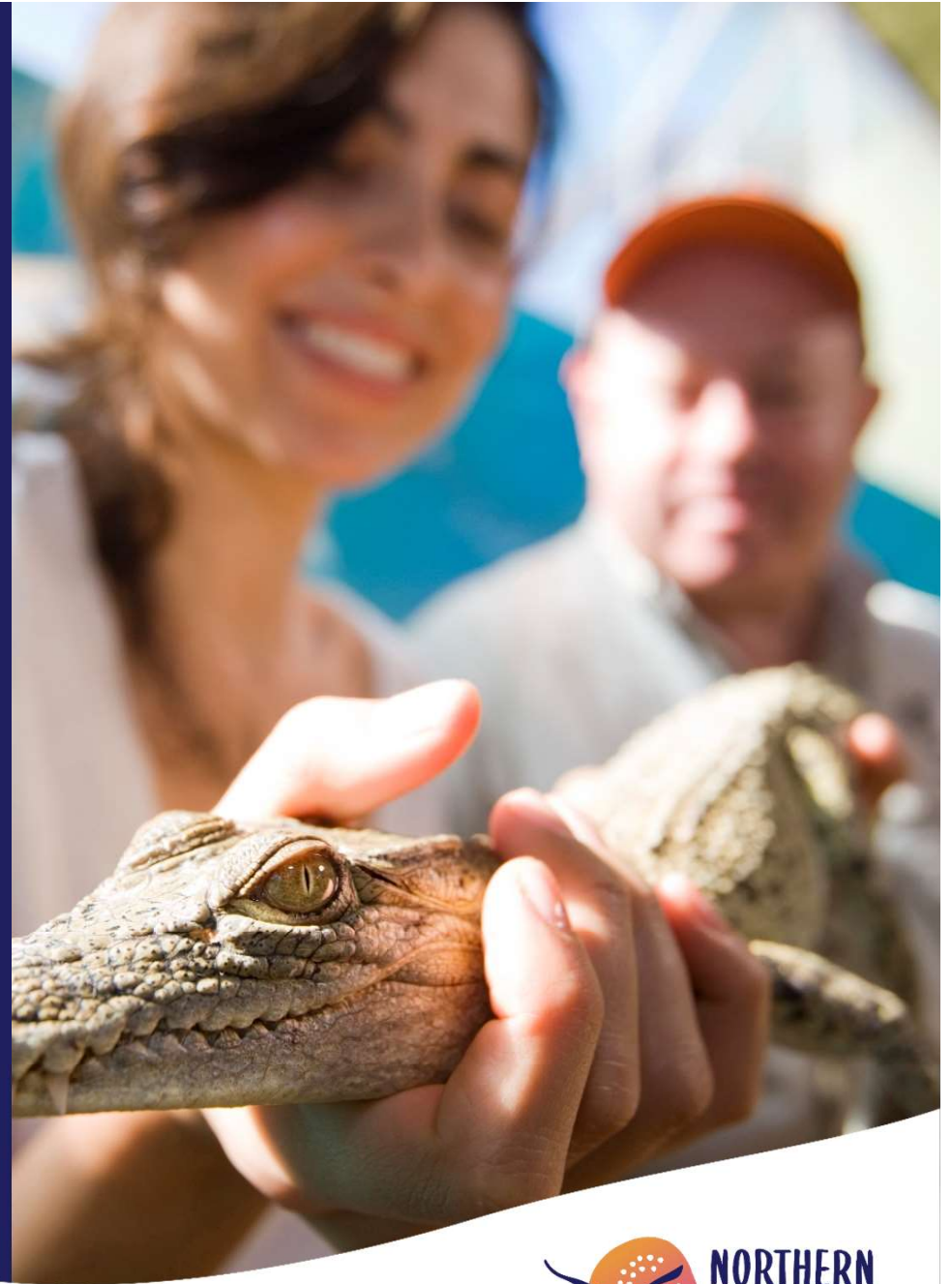
- **Croc Explorer Ticket**

- **Crocosaurus Cove**

- Largest saltwater crocs in Australia
 - Aquarium
 - Turtle billabong

- **Darwin Big Bus**

- Hop on - hop off bus service
 - 24 hour pass
 - Two routes



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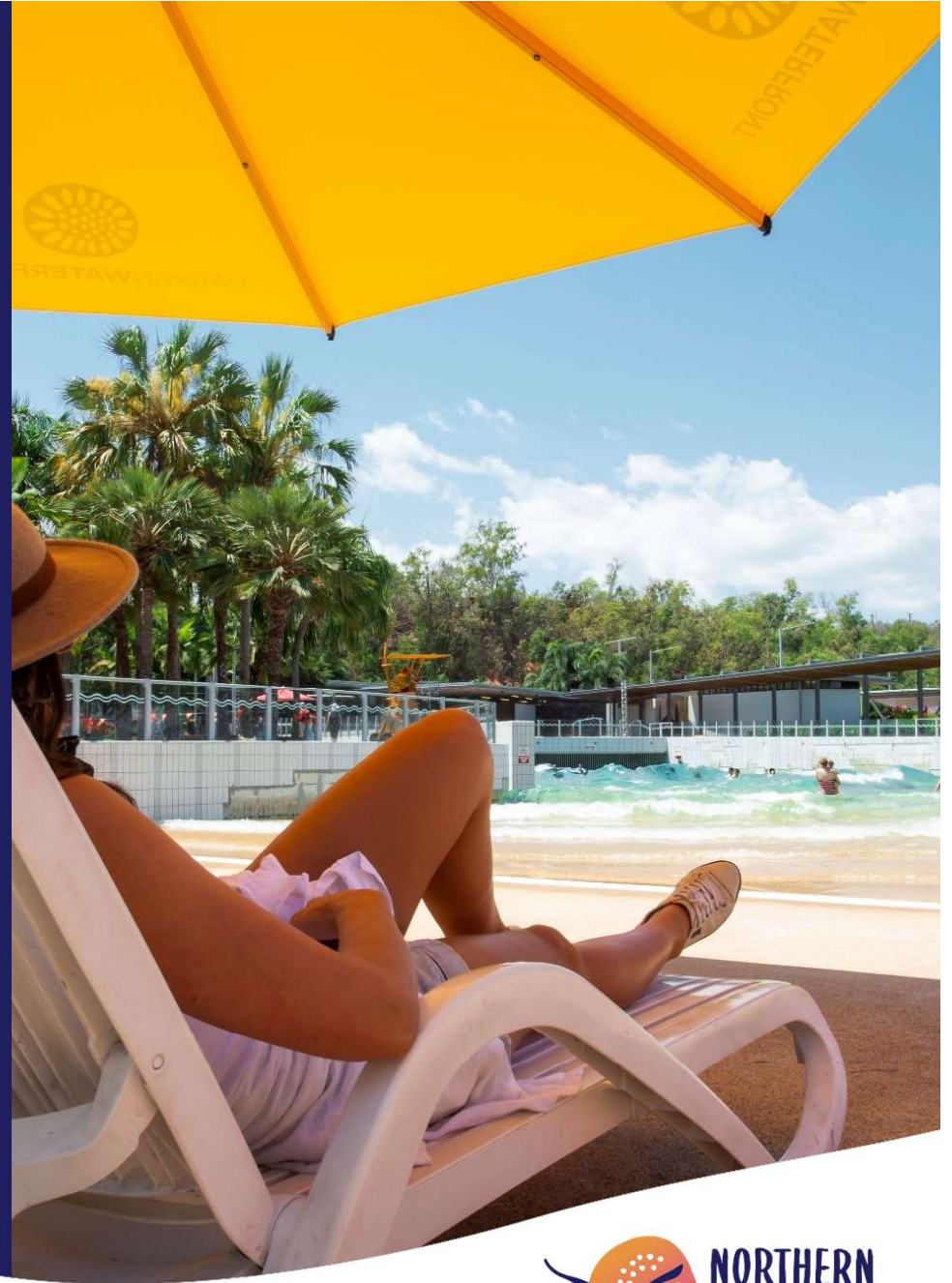
Cage of Death \$175 / person | \$270 / two people

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Top local tips

- Darwin Waterfront Precinct
- Museum and Art Gallery of NT (MAGNT) – gold coin donation
- Bombing of Darwin Experience
- Sunset cruise on Darwin Harbour
- Great range of bars / restaurants
 - Gin Distilleries
 - Cocktail bars
 - Parap Markets
 - Stokes Hill Wharf
 - Cullen Bay



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Getting around

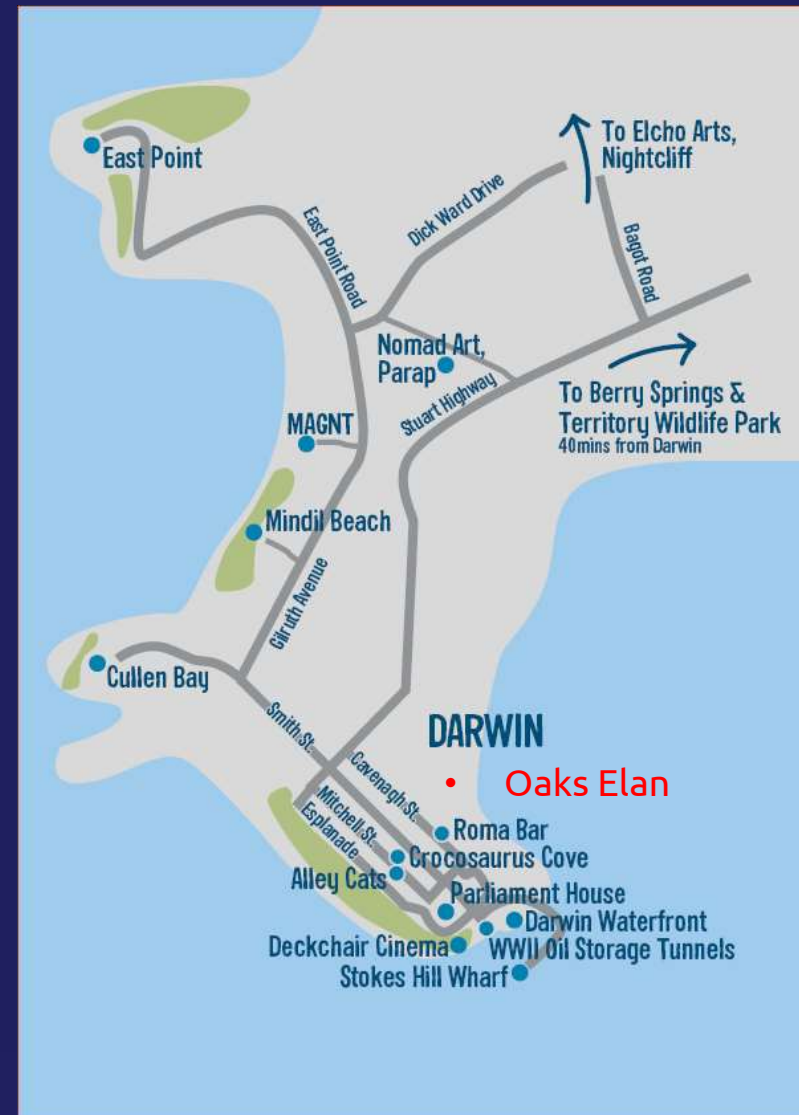
Darwin is easy walking

Darwin airport

- Oaks Elan 15 min drive
- City Centre 15 min drive

Oaks Elan

- Crocosaurus Cove 10 min walk
- Waterfront Precinct 10 min walk
- Museum and Art Gallery of NT 45 min walk
- WWII Storage Tunnels 12 min walk



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Kakadu National Park

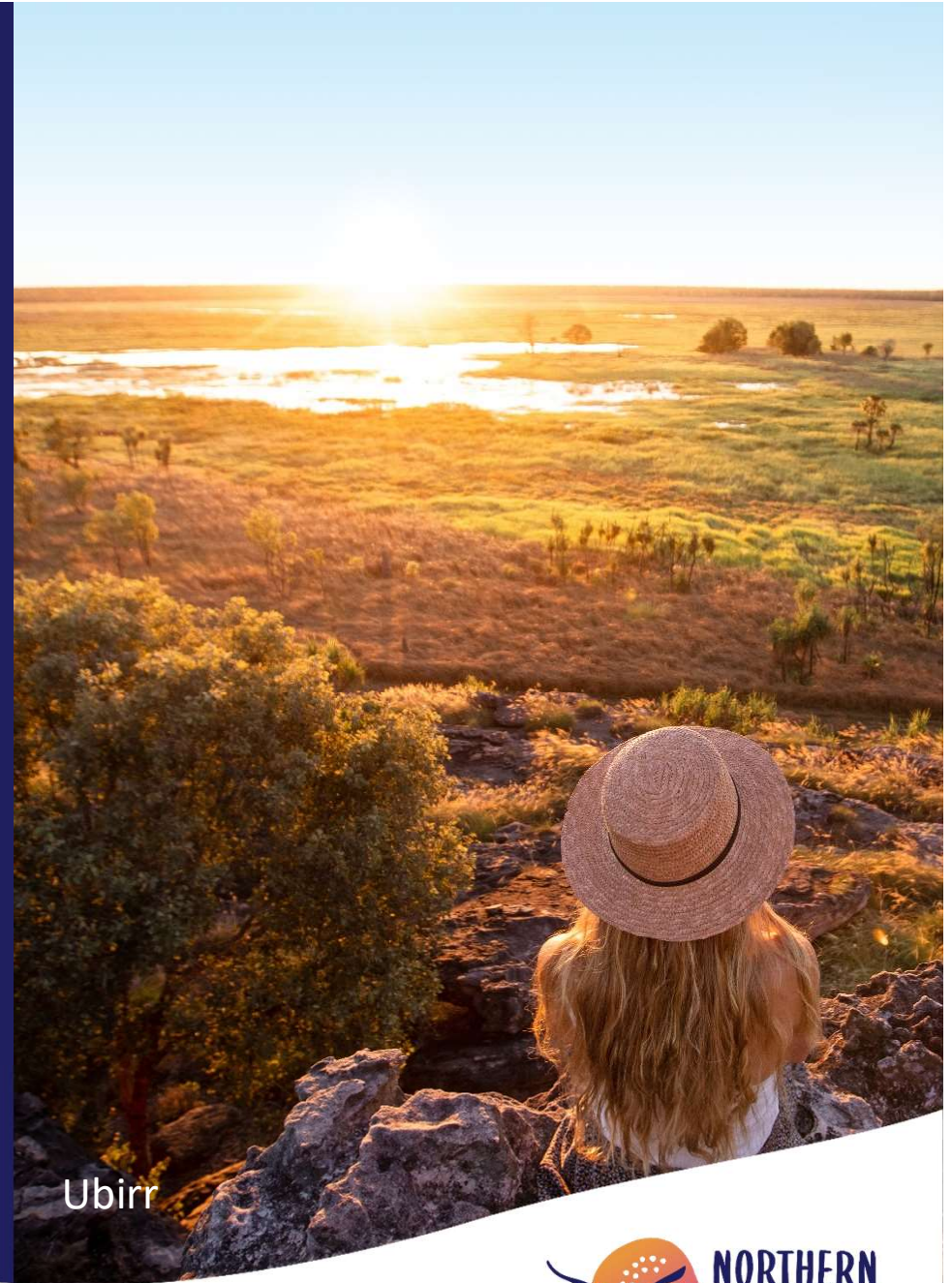
- Kakadu National Park and East Alligator River escorted tour with **AAT Kings**
 - **Yellow Water Billabong Cruise**
 - One night at **Mercure Kakadu Crocodile Hotel**
 - Escarpment Restaurant and Bar
 - Swimming pool
 - Easy walk to Jabiru restaurants
- Departs at 6.30am
- Lunch included



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Day two:

- **Ubirr**
 - Easy 1km walk / 1 hour
 - Rock paintings
 - Lookout over the Arnhem Land escarpment
- **Guluyambi Cultural Cruise** along the East Alligator River
- **Bowali Visitor Centre / Warradjan Aboriginal Cultural Centre**
- **Jumping Crocs Cruise**
- Lunch at **Corroboree Park Tavern**
- One night at **Oaks Elan** post tour



Ubirr

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Red Centre self drive: Alice Springs, Uluru and Kings Canyon - 6 nights

Deal price	\$1,099
Twin share	\$ 2,198
less rebate	- \$ 400
Customer pays	\$ 1,798



Red Centre self-drive
Alice Springs, Uluru &
Kings Canyon
6 nights **from \$1,099***



Book now

*Per person twin share. Offer ends 11/11/20. Travel dates 1/1/21 – 28/2/21. Further T&Cs apply.

- 2 night stay in Alice Springs at the DoubleTree by Hilton Alice Springs
- 1 night stay in Kings Canyon at the Kings Canyon Resort
- 3 night stay in Uluru at Sails in the Desert
- 7 day car hire with unlimited kilometres
- Package does not include flights

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Alice Springs

- 2 night stay at the **DoubleTree by Hilton Alice Springs** in a guest room including:
 - Daily buffet breakfast
 - Free Wi-Fi
 - Free parking
 - Late checkout to 1pm
- Amenities include
 - Pool
 - Gym / tennis court
- Restaurants
 - Saltbush
 - Hanuman
 - The Deck Bar



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Locals tips:

- Outback Ballooning
\$305 / adult
- Alice Springs Desert Park
\$37 / adult
- Pyndan Camel Tracks
\$79 / adult
- ANZAC Hill
- West MacDonnell Ranges
 - Standley Chasm
 - Ellery Creek

Drive to Kings Canyon

- 3hr 40mins
National Hwy 87 (south)



Standley Chasm

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Kings Canyon

- 1 night stay at the **Kings Canyon Resort** in a standard room including:
 - Breakfast
 - \$50 fuel voucher (Kings Canyon Petrol Station)
 - Free parking
- Dining options
 - Desert Oaks Bistro
 - Thirsty Dingo Bar
 - Oasis General Store

Local tips

- Kings Canyon Rim Walk
- Sunset Viewing Platform
- Movie nights

Drive to Uluru

- 3 ½ hours



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Uluru

- 3 night stay at **Sails in the Desert** in Superior Room including:
 - Free Indigenous Activities Program
 - Free use of the Resort Shuttle bus service
 - Free in-room Wi-Fi
 - Free parking
- 3 day National Park Entry Fee
- **Uluru Sunrise & Field of Light Tour**

Getting around:

- Kata Tjuta 45 min drive
- Curtin Springs 55 min drive



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Trade itineraries:

www.tourismnt.com.au/trade



Many locals and experienced travellers believe the Tropical Summer, from November to April, is the best time to visit Kakadu, as this is when the land truly comes alive. It's a time when this famous national park unveils its lush beauty coupled with impressive storm activity.

While some areas of Kakadu may be closed due to flooding, seeing Kakadu in its resplendent glory is a special treat. See iconic waterfalls in full flow from a perfect viewpoint by taking a helicopter or light plane flight – truly impressive.

DAY ONE

Start early to get the most out of your day

Set out from Darwin early for the 100 kilometre drive to Kakadu National Park. Stop along the way at Fogg Dam Conservation Reserve and Windmill on the Wetlands for an insight into the abundant wildlife of the northern coastal wetlands.

Learn about Kakadu

Head stop at Boreali Visitor Centre to meet experienced staff and stroll through the interpretive display to see why Kakadu is a dual World Heritage-listed national park. Browse the local arts, crafts and books on offer at the Marawoodi Gallery and Cafe. The centre also features interactive displays and videos to help visitors learn about the flora and fauna, habitats and geology of Kakadu.

Walk through ancient shelters

Take the 1.5km circular walk through what was the wet season (tropical summer) home for generations of Aboriginal people at Burrenngay (Nourlangie). Wander past the large rock shelter and lookouts to one of Australia's

most outstanding Aboriginal rock art sites, with illustrations portraying ancient connections between the people and their land.

Sleep easy

Check into your accommodation. Options in Jabiru include:

- Mercure Kakadu Crocodile Hotel
- Ashbirk Kakadu Resort
- Aurora Kakadu

DAY TWO

Witness the magic of Kakadu from the air

Kakadu's two major waterfalls are a sight to behold when they're in full flow. Board a scenic flight with The Scenic Flight Company to see the spectacle of water thundering over the falls, flanked by a canopy of lush green foliage. Book a flight that leaves from Jabiru, and fly over world-famous wetlands, mighty



This three-day itinerary will introduce visitors to the vibrant and modern city set against the backdrop of the magnificent MacDonnell Ranges.

They'll discover the rich history of the town, and the ancient Aboriginal art and culture. Less than 3.5hrs flight from most capital cities in Australia, it is also easily reachable by road or by the legendary Chan train.

DAY ONE

Start your engines

If you have arrived in Alice Springs by any other means than driving, it is highly recommended that the first thing you

do is hire a vehicle for the trip. There is so much to see and do in and around Alice Springs and having a reliable mode of transport means nothing will be missed.

First stop, Alice Springs Desert Park

Make your first destination the Alice Springs Desert Park. Situated on Larapinta Drive, the Desert Park is a must see for every visitor to the Red Centre, where the desert comes to life.

Spot rare and endangered animals in the low light of the nocturnal house and discover the star attractions at the Free-flying birds of prey show.

Stroll along the 1.6 kilometre trail to experience three separate habitat areas within the park. There are informative talks throughout the day, including a presentation on Aboriginal survival. Make your way around the park at your leisure, then relax with some refreshments at the onsite cafe.

Take in the history at the Telegraph Station Historical Reserve

Make your way to the Alice Springs Telegraph Station Historical Reserve and learn about where the settlement of Alice

Springs originated in 1871. Mountain bikes are available for hire and there are a range of tracks on offer. No experience is needed, this is a great activity for people of all ages.

Sleep easy

Check into your accommodation. There are many options available in Alice Springs, from luxury hotel rooms to camping under the stars including:

- Desert Palms
- Crownes Plaza Alice Springs
- Squeakywindmill Boutique Tent B&B

DAY TWO

Drift away on a hot air balloon ride

Rise early and take to the skies in a hot air balloon with Outback Ballooning for a magnificent bird's eye view of Alice Springs and the Red Centre. As you drift into an outback sunrise of pastel blues, purples and yellows, keep an eye out for native wildlife and the iconic Red Kangeroos down below.

Indulge the senses at Olive Pink Botanic Garden

Once your feet are firmly planted on the



This three-day itinerary explores local gorges from the water and the air, Aboriginal culture, and outback life, showing that this region is a perfect holiday destination for travellers with a thirst for adventure.

Katherine is the gateway to the magnificent Nitmiluk National Park (Katherine Gorge). This is Jawoyn Country where the red sand of the Outback meets the lush tropics, offering the best of both worlds.

DAY ONE

Start your engine

Leave Darwin to embark on your 3.5 hour drive south along the Stuart Highway to Katherine.

Immerse yourself in local art

Katherine is a great base for exploring the nearby gorge country and learning about local Aboriginal culture. Stop in at the art galleries in town showcasing Aboriginal art, where you can meet the artists, browse the pieces or buy one of your own to take home.

Catch a must-see show

A must-see while you're in the region is the Katherine Outback Experience with Tom Curtin. Tom is equally renowned for his award-winning music skills as he is for his harmonica abilities. Watch in awe as you witness authentic horse breaking, a working dog demonstration and performances with his trick horse. Performance days:

- Tuesday/Wednesday: 2.5 hour shows
- Saturday/Sunday: 1.5 hour shows

Sleep easy

Check into your accommodation. There

are many options available in Katherine, from luxury hotel rooms to camping under the stars including:

- Katherine Holiday Park
- Rita Styles Katherine
- Cicada Lodge

DAY TWO

Start your day at Nitmiluk Visitor Centre

The world-famous Nitmiluk National Park contains thirteen gorges carved from the ancient sandstone by the Katherine River.

Start your journey at the Nitmiluk Visitors Centre for advice on the many ways you can experience the spectacular gorges – you can walk, canoe, boat or fly!

Take in the views from above Get a sense of the size and majestic beauty of Nitmiluk from the air – helicopter flights take off year-round (weather dependent) from the helipad near the Nitmiluk Visitors Centre or near the gorge at Maud Creek airstrip. Flights

Trade Training Program

www.tourismnt.com.au/trade

- Webinar
- Online training modules
- Newsletter
- Released each quarter
 - August
 - November
 - February
 - May
- Complete to be in to win
 - Webinar: live or pre-recorded
 - Modules

Short Drives 2 - 5 days

Short Drives cover short journeys of 2 to 5 days duration and are ideal for the Fly/Drive traveller.



Litchfield Loop



Kakadu National Park Explorer



Katherine and Nitmiluk Gorge Explorer



Alice Springs Explorer



Uluru and Kings Canyon Snap



Red Centre Way



Uluru and Kings Canyon Snap



If your client is looking for a short fly/drive holiday option that ticks off world-famous icons and spectacular landscapes, then the Uluru and Kings Canyon Snap is the one for them.

Uluru is about a three-hour direct flight from most Australian capital cities. In just four days they can experience iconic attractions of Kings Canyon, Kata Tjuta and of course, Uluru.

Not only is Uluru a spectacular natural formation, and one of Australia's most recognisable landmarks, it is also a deeply spiritual place.

They'll be captivated by the connection to land, whether they choose to walk with a traditional owner, join a camel tour, or dine under a canopy of stars.

View map & details

Sunset at Uluru

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